

Business lifecycle... SEED STAGE

We specialise in advising fast-growth, entrepreneurial businesses and as such we understand their needs and have the breadth of expertise to advise across the range of services they require. We support our clients throughout their business lifecycle, through the various phases, providing a range of services as they change and become more complex, including supporting future change.

When you're ready to consider external investment and employing staff, we can assist to take some of the burden away and ensure your focus remains making your business idea a reality.

Outsourced accountancy services

All businesses need to maintain up-to-date financial information and records to meet statutory requirements and allow management to make informed decisions.

Hiring and setting up an internal finance team can be a huge drain on resources at a time when investment should be focused on developing your business.

Using haysmacintyre's business support team provides business owners with a cost and time effective solution. Our services are scalable and tailored and can be provided remotely or at your office. Our solution can grow with you without the need for significant investment in people and the most recent accounting software.

And appointing an already established finance team using the best software solutions, means you can immediately take advantage of our forecasting services, allowing you to make better business decisions.

Payroll services

As you begin to take on employees you will need to implement a payroll system.

Payroll compliance is a complex and demanding task, especially with changing regulations, auto-enrolment and tax codes being just some of the areas you need to keep up-to-date with if you are to be compliant and keep your employees happy.

Running payroll in-house can be time consuming and takes resources away from developing the operational side of your business.

haysmacintyre's payroll service can take away the stress and risk of running your own payroll by providing flexible payroll solutions, freeing-up more of your time to focus on your business's goals.

Auto-enrolment

It is now compulsory for companies to automatically enrol their eligible workers onto a pension scheme unless employees opt-out.

Setting up and managing a pension scheme can be a time consuming process for a small business. haysmacintyre can take care of your auto-enrolment pension scheme, alongside managing your payroll, keeping you and your employees happy and ensuring your business is compliant with the relevant legislation.

Forecasting

Financial modelling is at the crux of many business decisions, whether it is applied to assessing strategic goals, raising finance, investing in capex and resource or planning for the business's strategic and working capital needs in the future.

haysmacintyre's transactional services team have extensive experience forecasting scenarios using models that enable you to understand the opportunities, as well as the risks and potential pinch points, in your business.

Seed investment advice

The amount of money needed to take a start-up to profitability is usually well beyond the ability of founders and their friends and family to finance. High growth companies almost always need to burn capital to sustain their growth prior to achieving

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profitability. Knowing you need investment is one thing, but you will also need to know how much, when, from whom and in what form.

haysmacintyre's transactional services and tax teams can advise on the most suitable sources of seed finance, ensuring they are both tax efficient and adequate for your business's needs.

Cashflow management

As a business founder, cashflow management can often occupy all of your head-space and prevent you from concentrating on growing your business.

We have a wealth of experience supporting businesses with cashflow management and can put systems in place, enabling you to focus on your business.

Cashflow affects businesses of all sizes but often in the early years when companies don't have a dedicated treasury management function. We advise our clients on treasury management and provide them with the tools and tips to manage their cashflow effectively.

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Much of our success comes from providing our clients with multiple services as we integrate ourselves within their business, becoming a trusted advisor to the founding team. Critically our clients receive a joined up service, having one or two main points of contact through whom channel all queries.

For further information and to request a fee estimate please speak with your usual haysmacintyre contact or Natasha or Jon on the details below.



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