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# Independent Schools Management Survey 2010

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This is the 26th edition of the annual haysmacintyre Independent Schools Management Survey. The Independent Schools sector prospers despite challenges from a number of sources including demography and compliance issues. The sector remains a priority for haysmacintyre.

Advising charity and commercial clients from our central London office, the firm has ever-increasing resources, expertise and experience. As the head of our Education Unit, I am supported by haysmacintyre's charity specialists, David Sewell, Adam Halsey, Richard Weaver, Bernie Watson, Murtaza Jessa, Tracey Young and Kathryn Burton, VAT expert Graham Elliott and our tax partner Anne Gregory-Jones.

We are the financial advisers and auditors to more than 100 independent schools and act for the Independent Schools Council, The Association of Governing Bodies of Independent Schools, The Headmasters' and Headmistresses' Conference, The Girls' Schools Association, the Society of Headmasters and Headmistresses of Independent Schools and the Common Entrance Board.

The firm's international expertise is enhanced by its membership of MSI Global Alliance (MSI), an international alliance of independent legal and accounting firms, with 250 members in 100 countries. Through MSI, we keep up-to-date with issues and surveys from around the world, enabling us to share news on developments and innovations with our schools in the UK.

The Survey is presented in two parts, firstly an overview of comments and an executive summary on the sector as a whole with relevance to the Survey statistics. I have also incorporated comments on some of the issues and concerns of the sector both presently and for the future. The second part of the Survey includes the introduction, objectives and basis of the Survey together with the Survey tables themselves. As before, the Survey tables do not deal with net surplus but the participating schools' individual Survey reports do produce information to enable comparisons to be made.

I would like to thank all of those schools who have contributed information to the Survey over the years. Their participation in the Survey has benefited the sector as a whole and I hope that they will continue to participate. The Survey information is important to the sector as it continues to be available as evidence with HM Revenue and Customs for the marginal cost of benefits in connection with the Pepper v Hart Case.

This is the final year that I am producing the Survey since I retire in December 2010 and pass the "mantle" to my colleagues led by David Sewell. It is some 26 years since I first produced this survey and there has been much change within the sector both in approach and offerings. The fundamental belief in the opportunity for all to benefit from the best education has remained constant and it has been my honour to play a small part in that.

A handwritten signature in dark ink, which appears to read "Noble M Hanlon". The signature is written in a cursive style and is positioned above a horizontal line that extends to the right.

Noble M Hanlon  
haysmacintyre  
April 2010

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