



overview | the firm

haysmacintyre is a firm of Chartered Accountants and tax advisers built on a strong commitment to client service. This includes a fast response from partners who are fully conversant with the commercial and private needs of clients in established and entrepreneurial organisations across a range of sectors. Our clients demand accurate, up-to-date pragmatic advice.

Clients value the firm's in-depth experience and specialist expertise which is delivered in a friendly and accessible way by partners who take a real interest in their clients' businesses. These partners are supported by specialist staff ensuring all financial, commercial and taxation needs are addressed. We endeavour to train our successors but we do not hesitate to recruit when we need additional expertise or management resource. Whilst the present firm was formed in 2001 when two firms merged, our origins go back more than a century and we moved to our present location in 2003.

markets

corporate

Whether a small entrepreneurial company or a listed plc, we provide a complete compliance and advisory service through partners who have broad commercial experience and in-depth technical skills. We work closely with clients to help them achieve their business and personal goals. Our accounting, financial planning and tax advisers work in integrated sector teams so that clients benefit from advisers who are familiar with their industries and their particular challenges.

real estate

haysmacintyre advises many real estate organisations in the UK – from substantial to small commercial and residential developers, international to domestic investors and property fund and asset managers. Both financial and real estate professionals seek our tax, financial and VAT compliance and consultancy services in a range of situations including: acquiring properties and portfolios, deal structuring, development projects, enterprise zones and regeneration areas and international investment.

media, entertainment and arts

The firm advises a significant number of private and not for profit organisations and individuals in the media, entertainment and arts sectors. Clients include media and sports personalities and advertising, publishing, film and television production, music and fashion organisations. We have a growing number of managing agents and several opera, theatre and orchestra clients.

sports

Our sports team acts for many National Governing Bodies (NGB) in the UK as well as sports related companies and charities. We act for most of the major Olympic sports, providing a full range of assurance and tax services. Clients also include sports personalities and professionals in horse racing, athletics, football and rugby.

hotels and restaurants

haysmacintyre is an emerging force in the hotels and restaurants industry. Our services include reporting accounting, corporate finance, VAT, PAYE, payroll and company secretarial. We have set up a number of new tronc schemes for existing clients and provide support with fundraising and placement of shares. We also offer personal tax advice for hoteliers and restaurant owners.

financial services

Our financial services sector team acts for a number of financial services organisations, having assisted many with their FSA applications. The pensions audit unit audits nearly 100 schemes, from small self-administered to large defined benefits schemes. All pensions staff attend NAPF and PRAG meetings. Services include audit and assurance, FSA compliance, risk management, trustee training and protection, scheme deficit strategies and VAT. Our hedge fund team acts for over 30 hedge fund managers – both companies and LLPs. We also act for some specialist insurance companies.

entrepreneurs

This team advises start-ups, young entrepreneurs and serial entrepreneurs – particularly those in the technology, consultancy and financial markets – on the full range of management, commercial and financial challenges including raising funds, managing growth, accounting and control systems and auditing.

private client

Our private client team advises individuals on tax and financial issues including annual tax returns, inheritance tax planning, the use of trusts, financial planning as well as wealth management services for significant estates, including those with extensive real estate portfolios.

The ability of our tax advisers to draw on the expertise of our corporate finance and corporate tax professionals provides reassurance to clients that business and personal financial issues are addressed together and balanced.

professional practices

Clients include surveyors, solicitors, architects, insolvency practitioners and actuaries in large and small practices. The experienced team provides consultancy support on issues relating to mergers and acquisitions, conversion to LLP status and incorporation as well as partner reward systems. haysmacintyre financial planning provides advice on pension schemes and, together with our private client wealth management team, a range of advisory services for individual partners.

not for profit

Working with over 550 charities and not for profit organisations in the UK and overseas, the multi-disciplinary specialist charities team - comprising eight partners and ten charity managers - has extensive sector experience working for a diverse range of charities and not for profit organisations including grant making, service providing, fund-raising charities, schools, London clubs, livery companies, membership and professional associations and sports organisations.

schools

The firm is rated as the leading adviser in this area, working with 120 independent schools and their professional associations across the UK. In addition to audit, tax and VAT services our schools look to us for help in other matters – whether this is arrangements with banks or the disposal of surplus assets. Our schools team provides regular technical seminars and newsletters that are tailored to the sector and has conducted an annual study of financial performance for the past 20 years. Our annual schools conference is always well attended and offers a range of speakers from the schools sector.

religious organisations

A growing number of Roman Catholic and Church of England dioceses and several religious orders across the UK draw on the advice and experience of our specialists in this area and we provide events and newsletters for these organisations. Increasingly, we are asked to advise other religious organisations.

services

external and internal audit

Small organisations come to haysmacintyre when they seek a broader range of commercial experience and specialist skills whilst retaining the personal, frequent and hands-on attention from a partner. At haysmacintyre, they find high quality staff who are backed up by a significant investment in technology to maintain efficiency and keep costs in check. Larger organisations seek support from haysmacintyre in specialist areas where they feel they will benefit from a closer working relationship, greater staff continuity and more flexibility than from a larger firm.

taxation

With four tax partners and directors leading over 30 professional staff, the tax team offers a combination of specialist expertise and broad knowledge of commercial and personal, direct and indirect taxation issues. Our staff are of the highest calibre and most have been with us for many years, providing clients with a high degree of continuity. Some of our staff have worked within the regulatory bodies such as HM Revenue and Customs and offer clients a valuable insight into how to work and negotiate with such bodies effectively.

Whilst each adviser has a specialisation – whether this is sector or transaction based (for example, corporate finance, property transactions), the team is integrated and works closely with our audit and accountancy staff. This means that they benefit from an appreciation of the inter-relationship between corporate and personal taxation which is of particular value to owner managers.

VAT

Our dedicated VAT partner advises on all aspects of VAT. He has specialist knowledge of the not for profit/charities and real estate sectors but advises in all sectors. The team provides a range of review, advisory, transactional support and appeal services. Our experts contribute to various media and are regular public speakers.

corporate finance

The corporate finance team is experienced in advising small and medium sized companies on the full range of corporate finance issues such as: acquisitions, loans, disposals, financial reporting, flotations, management buy-outs and buy-ins, mergers, private equity, public offers, raising finance and taxation. We have a strong track record of helping young companies raise finance through the debt and capital markets and have supported many through their admission to Plus and Alternative Investment Market (AIM). We have several listed companies as clients.

other services

Supporting our accountants and tax advisers is a team providing several services for businesses including company secretarial, PAYE, IT security audits and outsourced accountancy systems.

MSI Global Alliance

Our membership of MSI Global Alliance (MSI), an international alliance of independent legal and accounting firms, with 250 members in 100 countries, enables us to serve the international needs of our corporate, not for profit and private clients.

haysmacintyre
Fairfax House
15 Fulwood Place
London
WC1V 6AY

t 020 7969 5500
f 020 7969 5600

e marketing@haysmacintyre.com
w www.haysmacintyre.com



Andrew Ball
partner
020 7969 5530
aball@haysmacintyre.com



Natasha Frangos
partner
020 7969 5663
nfrangos@haysmacintyre.com



Nigel Landsman
partner
020 7969 5549
nlandsman@haysmacintyre.com



Jeremy Beard
partner
020 7969 5503
jbeard@haysmacintyre.com



Neil Gillam
partner
020 7969 5516
ngillam@haysmacintyre.com



David Riley
partner
020 7969 5506
driley@haysmacintyre.com



Andrew Broome
partner
020 7969 5519
abroome@haysmacintyre.com



Anne Gregory-Jones
partner
020 7969 5520
agregory-jones@haysmacintyre.com



David Sewell
partner
020 7969 5568
dsewell@haysmacintyre.com



Kathryn Burton
partner
020 7969 5515
kburton@haysmacintyre.com



Adam Halsey
partner
020 7969 5657
ahalsey@haysmacintyre.com



Neil Simpson
partner
020 7969 5512
nsimpson@haysmacintyre.com



Ian Cliffe
partner
020 7969 5531
icliffe@haysmacintyre.com



Noble Hanlon
partner
020 7969 5548
nhanlon@haysmacintyre.com



Bernie Watson
partner
020 7969 5510
bwatson@haysmacintyre.com



David Cox
partner
020 7969 5564
dcox@haysmacintyre.com



Richard Jackson
partner
020 7969 5513
rjackson@haysmacintyre.com



Richard Weaver
partner
020 7969 5567
rweaver@haysmacintyre.com



George Crowther
partner
020 7969 5547
gcrowther@haysmacintyre.com



Murtaza Jessa
partner
020 7969 5551
mjessa@haysmacintyre.com



Simon Wilks
managing partner
020 7969 5525
swilks@haysmacintyre.com



Graham Elliott
partner
020 7969 5610
gelliott@haysmacintyre.com



Bernadette King
partner
020 7969 5544
bbing@haysmacintyre.com



Tracey Young
partner
020 7969 5654
tyoung@haysmacintyre.com



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